## Alamo Inventors SM



## San Antonio Startup Raises Record \$8.3M In 2018– Hear the Story

## **Shaun Edwards**

Shaun Edwards will tell the story on how the San Antonio company, <u>Plus One</u> Robotics Inc., he co-founded raised a startup record \$8.3M in venture capital funding in 2018. Shaun will explain their innovative approach to acquiring investors and the difficulties the co-founders overcame to raise the record funding.

Plus One Robotics has partnered with leaders in robot manufacturing, system integration, and e-commerce to integrate the PickOne Perception System the company developed into existing robots for the order fulfillment and parcel shipping sector. The startup launched the new system in May after a trial with an undisclosed customer and is leasing about 4,500 square feet of office and research laboratory space at Port San Antonio.

The PickOne Perception System combines 2-D and 3-D computer vision systems with machine learning software to create a computer-guided picking system compatible with major robot brands. The system helps robots used in order fulfillment and parcel shipping markets to "see" items, pick them up, and dispatch package parcels. Thus, the system mitigates the shortage of manual labor and allows personnel to flow from monotonous tasks to higher value work.

Prior to Plus One, Mr. Edwards, a former Southwest Research engineer, cofounded other organizations. One such organization is <u>ROS-Industrial</u>, the main goal of which is to enable new applications and reduce project costs for industrial robotics by leveraging the advanced capabilities of the <u>Robot Operating System</u> (ROS) software.

Also, please take this opportunity to pay your annual dues (\$25/\$95 Corporate), thanks!



## Friday, December 7, 2018 Christmas Party – Free Pizza & Refreshments

6:00-7:00 Networking 7:00-8:00 PM - Presentation San Antonio Technology Center 3463 Magic Drive

(North of I-410 Between Callaghan and Fredericksburg Roads)

**Public Invited** 

Alamo Inventors, Inc. is a 501(c)3 non-profit corporation made up of local area engineers, business people, professionals, students, faculty and people from all walks of life. Anyone interested in inventing and/or business and product development is welcome to attend and become a member.

For more information visit:

www.alamoinventors.org