



## **Pitfalls & Lessons Learned On The Napkin To Working Prototype Journey** **Todd M. Boley**

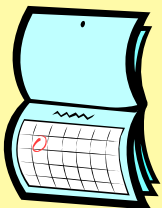
Todd Boley is the President/CEO of Prototype Development Specialists + CNC Machining Inc. ([www.pdsmachines.com](http://www.pdsmachines.com)). PDS+CNC helps customers from prototype to production making the precision machined parts that go into their products. Before taking on this new role at PDS+CNC, Todd retired from prestigious consulting company after a career assisting clients turning around troubled major construction projects through out the world and at home in the USA.

PDS+CNC works with independent inventors and leading companies to successfully negotiate this napkin to working prototype journey. Some of the companies include Xenex Disinfection Services, Renu Robotics, Plus One Robotics, Austin AI and many more coming to market soon. The journey frequently starts on a napkin or discussion in a garage. Through this journey working with independent inventors and customers, PDS+CNC has seen and worked through issues that have prolonged prototyping and development unnecessarily which made transitioning into production challenging to ramp up past the sales launch event.

Todd will share lessons learned and strategies to mitigate the typical risks and pitfalls when independent inventors work with machine shops so that their ideas can be quickly and effectively converted into functional prototypes assuring the ideas are valid and ready for licensing or for transitioning into marketable products. The lessons learned are valuable to inventors even if their invention or product does not require precision machine shop components.

**NOTE: This will be an off-site Zoom presentation. Watch it on your computer or cell phone. See [www.alamoinventors.org](http://www.alamoinventors.org) to register for the Zoom presentation.**

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**Wednesday, July 14, 2021**

**6:00 – 6:30 - Q&A; 6:30-8:00 PM – Presentation**

**San Antonio Technology Center See Note Above.**

**3463 Magic Drive**

**(North of I-410 Between Callaghan and Fredericksburg Roads)**

**Public Invited**

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