## Alamo Inventors SM



## How Do Inventors Make It Big? Don Debelak

Ever wonder why some inventors make it big and others don't with basic inventions? In his presentation, Don Delelak, a licensed patent agent and renown invention expert, will provide the details on how inventors became highly successful based on his over 40 years of helping inventors realize financial prosperity. Don will provide specifics on how 8 inventors made millions of dollars in retail sales on their simple inventions ranging from products such as pet, kitchen, sports, music software and cleaning products. He will provide key information on successful inventor attitudes, product research, finding customers and industry insiders and how to obtain help from marketing insiders and how to find them.

Don is the author of four of the best-known invention books of the last 15 years. He also was the Entrepreneur Magazine's Bright Idea columnist on inventions for over seven years. Don is presently a monthly columnist for Inventors Digest.

Don has spent his career marketing products for new and small businesses, writing numerous business plans for raising money, both from investors and banks. He has worked with all types of businesses, especially as a consultant for the University of St. Thomas Small Business Development Center, from small one man service businesses to high-tech ventures that are set up to raise money and launch new products. Examples of Don's projects over the last few years include: introduced Silicon carbide diesel particulate filters into North America; helped write a business plan for Texas Instruments and IBM; worked as a vice president of marketing for a start-up in the metals processing industry; consulted with 20-25 inventors and small manufacturers for the Minnesota Small Business Development Center and many other high level projects.

Be sure to visit Don's website, <a href="http://onestopinventionshop.net/">http://onestopinventionshop.net/</a> and read his numerous inventor related articles at <a href="http://onestopinventionshop.net/blog/">http://onestopinventionshop.net/blog/</a>.

Note: This will be a remote video presentation provided by Zoom.

Join/Renew Alamo Inventors annual membership (\$25 Individual/\$95 Corporate), thanks!



## Wednesday, June 10, 2020

6:30-8:00 PM - Presentation
San Antonio Technology Center
3463 Magic Drive

(North of I-410 Between Callaghan and Fredericksburg Roads)

**Public Invited** 

Alamo Inventors, Inc. is a 501(c)3 non-profit corporation made up of local area engineers, business people, professionals, students, faculty and people from all walks of life. Anyone interested in inventing and/or business and product development is welcome to attend and become a member.

For more information visit:

www.alamoinventors.org